



Hlyaaks inc

Client Name: Simon Bondo

Country: USA

Total user: 3

Subscription: Zoho One



ABOUT HIYAAKS

HIYAAKS Inc. is a leading vehicle logistics solution that prioritizes convenience and peace of mind for its clients. With a skilled team, the company ensures safe, timely, and budget-friendly transportation of vehicles for a diverse clientele, including college students, luxury car collectors, dealerships, military personnel, and corporations. HIYAAKS specializes in making vehicle logistics straightforward and stress-free, managing both individual and fleet transportation needs with professionalism. Clients can rely on HIYAAKS for expert handling of their vehicle logistics, solidifying its reputation as an industry leader.



Project Overview:

Unicloud IT Services undertook the creation of a comprehensive vehicle booking form aimed at simplifying the reservation process for clients. The form includes essential fields such as zip code, vehicle model, year of manufacture, rental period, pick-up and drop-off locations, and contact information. Key functionalities feature automatic population of address fields, an "Add Vehicle" option, and lead capture in Zoho CRM upon submission. Users receive email quotes after providing plan details, and a "Get Started Now" button guides them to additional information, ultimately creating contacts and deals in Zoho CRM. Thorough testing and post-deployment support were vital to ensuring satisfactory performance and user experience.

Project Objective:

The objective of this project is to develop and implement a vehicle booking form on the client's website using Zoho Creator. This initiative focuses on enhancing the reservation process through automated data collection, lead generation, and improved customer communication. The goal is to provide a user-friendly experience while integrating with Zoho CRM for efficient management of leads and quotes.

Challenges:

A primary challenge was ensuring accurate data collection and integration between the booking form and Zoho CRM. The need for a functional user experience while maintaining effective automation posed complexities, particularly in lead creation and email dispatches. Additionally, accommodating diverse user requirements while keeping the form straightforward required careful planning.

Solution:

Unicloud IT Services responded to these challenges by designing an easy-to-use booking form that features automatic address population based on zip codes and an intuitive "Add Vehicle" function. Integration with Zoho Creator ensured that all collected data was effectively processed and transferred to Zoho CRM, allowing for automatic lead creation and email quote dispatches. Comprehensive testing validated the form's functionality and workflows, leading to a successful deployment on the client's website. Post-deployment support was provided to address any issues and maintain efficient operation, resulting in enhanced user satisfaction and improved processes.

Functionality & Features

Form Fields and Functionality:

- **Zip Code:** Identifies vehicle availability in the user's area.
- **Vehicle Model:** Allows selection from available inventory.
- **Year of Manufacture:** Users specify their preferred model year.
- **Pick-Up and Drop-Off Locations:** Specify collection and return points.
- **Contact Information:** Collect name, phone number, and email.

Transport Vehicle From

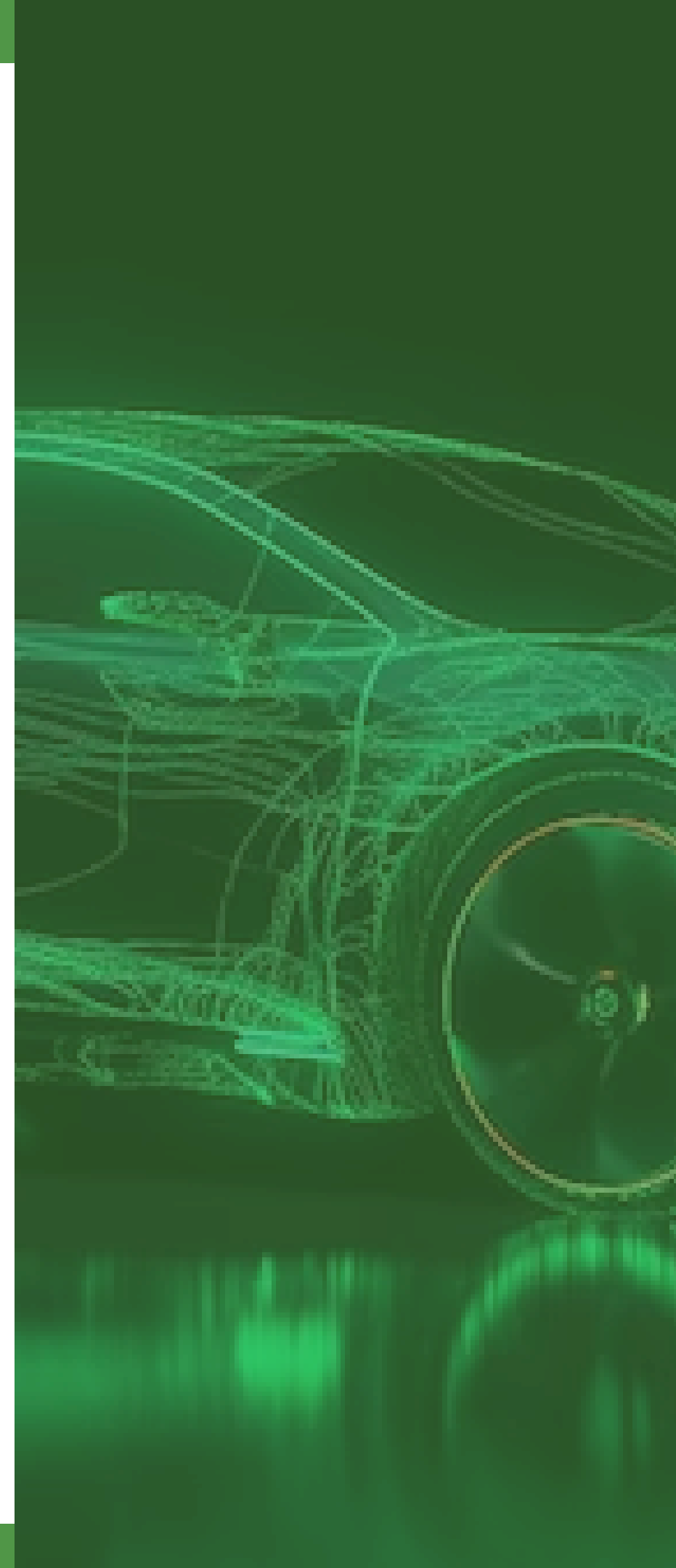
Zip Code *

Transport Vehicle To

Zip Code To *

Transport Type *☐ Open ☐ Enclosed

Available Date *



- **Automatic Address Population:** Address fields auto-fill based on the entered zip code.
- **Dynamic Vehicle Selection:** "Add Vehicle" option displays a subform for vehicle details.
- **Lead Creation:** Automatically generates leads in Zoho CRM upon form submission.
- **Plan Details Section:** Allows clients to add specific plan requirements.
- **Email Notifications:** Dispatches quote details to users after plan submission.
- **Navigation Button:** "Get Started Now" directs users to a Creator page for further information.
- **Plan Selection:** Submission leads to automatic creation of a contact and deal in Zoho CRM.

Vehicle Details

Year *	Make *	Model *	It Is Operable ?
<div>+ Add New</div>			

Full Name *

First Name

Last Name

Email *

Phone *

+1

201-555-0123

☐ Consent to Contact

☐ I agree to receive SMS messages.

Submit

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Vehicle Booking Form:

- Design and development of the form on the client's website.
- Integration with Zoho Creator for data collection and processing.

Automation:

- Configuration of automatic population of address fields.
- Implementation of the "Add Vehicle" functionality for displaying the subform.
- Automation of lead creation in Zoho CRM upon form submission.
- Email setup for sending quotes to users after plan details are added.
- Creation of contact and deal in Zoho CRM upon form submission with selected plan.

Testing and Deployment:

- Comprehensive testing of the form and automation workflows.
- Deployment of the form on the client's website.

Vehicle Details

Year *	<div>-Select-<div>▼</div></div>
Make *	<div>-Select-<div>▼</div></div>
Model *	<div>-Select-<div>▼</div></div>
It is Operable ?	<div>-Select-<div>▼</div></div>

Save

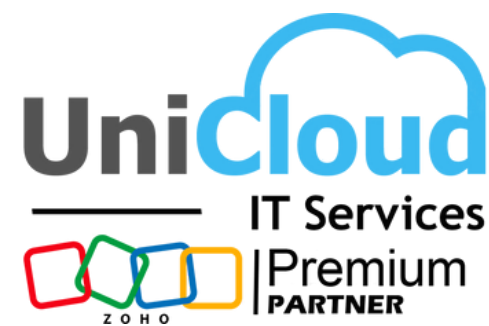
Delete

Conclusion

Unicloud IT Services developed and implemented a vehicle booking form on the client's website using Zoho Creator to enhance the reservation process. The form efficiently collects essential user information, auto-populates address fields based on the zip code, and features an "Add Vehicle" function for displaying vehicle details. Upon submission, leads are automatically generated in Zoho CRM, and users receive email quotes after entering plan details. The "Get Started Now" button directs users to additional information and allows them to select a plan, which automatically creates contacts and deals in Zoho CRM. Comprehensive testing ensured the functionality of the form and workflows before successful deployment, along with post-deployment support for optimal performance.

ABOUT US

Unicloud IT Services was officially launched in the year 2018 on the 12th of September. Unicloud IT Services is a cloud service provider company. With over total experience of more than 7 years, Unicloud's developers are committed to providing dedicated services for Zoho products to its clients. Unicloud has a high rate of client retention and successful deliveries. We have more than 4000+ customers to whom we have provided the services and been providing support. Unicloud has completed 897+ Projects along with more than 4000+ satisfied customers and with a project succession rate of 95% to date and continuously working on more projects from different industries.



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